

# Argument Persuasion Writing In The Disciplines.pdf

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## [Persuasion - Wikipedia](#)

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Brief history. Persuasion began with the Greeks, who emphasized rhetoric and elocution as the highest standard for a successful politician. All trials were held in front of the Assembly, and both the prosecution and the defense rested, as they often do today, on the persuasiveness of the speaker. Rhetoric was the ability to find the available means of persuasion in any instance.

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## [Rhetoric - Wikipedia](#)

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Rhetoric is the art of discourse, wherein a writer or speaker strives to inform, persuade or motivate particular audiences in specific situations. It can also be in a visual form; as a subject of formal study and a productive civic practice, rhetoric has played a central role in the European tradition. Its best known definition comes from Aristotle, who considers it a counterpart of both logic ...

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